

Sawyer Services, Inc., is a MDOT prequalified woman and minority owned business that provides regional electrical contracting, general contracting, electrical, fire alarm, lightning protection, communication/data and security systems infrastructure.



Kim Sawyer, President of Sawyer Services, Inc.

Sawyer Services, Inc., was established from the ground up as an electrical contractor company. With over a decade of excellence in the electrical field, the company has quickly grown into a well-known, up and coming general contractor in the government contracting community, earning an excellent reputation and outstanding contractor performance assessment reports (CPARS).

This MDOT prequalified, woman and minority owned business offers the following specialties: regional electrical contracting, general contracting, electrical, fire alarm, lightning protection, communication/data and security systems infrastructure.

"Our involvement as an MDOT contractor has grown exponentially over the past year," said Kim Sawyer, company president "Throughout this growth, we have never lost sight of

the traits that brought us our success. We give God all the glory that he has grown us at his pace and not our own."

Kim said that part of the company's fast growth into their new divisions of general contracting and MDOT has been based on bringing on personnel that have a wealth of knowledge and experience in government contracting and MDOT. Every project, she said, is given the same attention to detail and focus that has resulted in years of customer satisfaction, that extended throughout 2020, even with the challenges brought on by COVID-19.

"Due to our mission critical/essential contracts with the Department of Defense, school districts, community schools, and our service contracts that are integral to the operation and maintenance of local and state grocery stores, we were not able to simply shut down," Kim said. "We had

a skeleton crew, so we could still bid jobs, complete payroll, and perform essential work, like grocery stores. We were forced to quickly adapt to COVID-19 safety measures to mitigate the risk. This turned into a weekly and sometimes daily adjustment to ensure that our employees were safely operating according to the latest and ever-changing guidance from the CDC and local government."

Having successfully faced the challenges of 2020, the future looks bright for Sawyer Services. The company is not only expanding and building its new divisions of MDOT, DBE, general contracting and lightning protection, but they are also focused on maintaining the outstanding reputation that they have built, Kim said.

"For us, this means reaffirming our commitment to excellence in quality

and safety on a daily basis," Kim said. "Our goal is to not simply just grow in the future but to grow while maintaining these standards, which we have established as the backbone of our company. But, first and foremost: God will do the supernatural and we will do the natural."

Among those many "natural" things that Sawyer Services has accomplished with God's help, Kim said, is a past project that she is particularly proud of: the Regulator Project that was "Mission Critical" at Selfridge Air National Guard Base near Mt. Clemens, Mich. Sawyer performed this design build/ specialized equipment project that helps ensure the safety of planes and pilots. Not only did Sawyer finish three months ahead of schedule, but they also received an outstanding CPARS for the Regular Project. A long list of current projects includes another project at Selfridge Air National Guard Base, the installation and certification of new lightning protection systems on 40 plus mission critical buildings (which also, received another excellent CPARS); Battle Creek Air National Guard Base Cyber Operations Building-Grounding, underground fiber, new lighting, generator, fire alarm, comm and data, backbone for their security system, power and lightning protection; and the remodeling of New Haven Schools, including an upgrade of electrical, power, lighting, clocks and fire alarms at New Haven High School, New Haven Elementary, New Haven Endeavour and the New Haven Administration Building.

The company started out with two employees, and has grown to 50 employees, which represents "phenomenal growth and a phenomenal team," Kim said.

"The entire team at Sawyer Services is honored to be included in MITA's Cross-Section Magazine as the DBE profile," Kim said. "We look forward to being a proud supporter and partner with MITA and the MDOT DBE program."

## Sawyer Services, Inc.

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